

**Procurement Title**

Lancashire Infant Feeding Breastfeeding Peer Support Service

**Procurement Option**

Above Threshold Open Tender

**New or Existing Provision**

Existing provision with a contract end date of 31/03/2024

**Estimated Contract Value and Funding Arrangements**

£405,073per annum which is secured funding from Public Health Grant.

In February 2022 the service received Cabinet approval for recommissioning services for 1 April 2023. At the time, Cabinet approved funding for a total value of £1,849,935 with a potential total uplift of 6.76% over a 5 year term meaning in the event that annual uplifts are applied, the potential total contract value over 5 years could be £1,974,968.

Cabinet subsequently approved an extension to the existing contract of up to 12 months within 'Public Health and Wellbeing Transformation – Future Procurement Approach' in July 2022. For the reasons outlined in this report the procurement was rescheduled.

From 2023/24 onward the uplifts available will be aligned to the uplift in the Public Health Grant. This is 1.32% for 2024/25. To estimate the potential full contract price it is assumed that 2.0% will be received thereafter giving a total 5 year total value of £2,135,842

**Contract Duration**

Initial period of 3 years with an option to extend the contract beyond the initial term for up to a further 2 years.

**Lotting**

The services will be offered as a single countywide contract through a single lot. This will support equitable and consistent service provision across the county.

**Evaluation**

Quality Criteria: 80%

Financial Criteria: 20%

The quality criteria will be weighted at 80% to promote importance of quality care delivery including added social value evaluation. The lower Financial Criteria reflects the fact that a ceiling budget will be implemented during the tender process limiting to some degree the flexibility tenderers have around pricing.

Social value weighted at 10% will seek to promote equity and fairness.

**Contract Detail**

The current service provision expires on 31 March 2024 – the service is seeking pre-tender and thereafter contract award approval to a successful bidder in respect to Lancashire's Infant Feeding Breastfeeding Peer Support.

Breastfeeding is the optimal nutrition for a baby and the World Health Organisation and Department of Health recommend exclusive breastfeeding for 6 months and continuation of feeding for two years.

Breastfeeding is one of the highest impact interventions providing lifelong health and economic benefits for children, women, and society. Despite the known early benefits including protecting against infection in the early weeks and promoting bonding between mother and baby breast feeding rates in the UK are amongst the lowest in the world. Women may intend to breast feed from the outset, some babies are given breast milk at birth or shortly after, some of these families leave hospital (if a hospital birth) breastfeeding, and at home many quickly choose thereafter to formula/bottle feed. The reasons for moving on to bottle feeding are complex and multifactorial.

In 2020/21, it was reported through the Maternity Services Data Set that 71.7% of babies born in England had breastmilk as their first feed. However, local metrics suggests that in the region of only 35-40% of baby's are fully or partially breast feed at 6-8 weeks and less than 1% are still breast fed at 12 months. The premise then initially is to support parents in making an informed choice in feeding method. As well as reduce attrition rates for breast feeding at all stages and, among those least likely to breast feed, who are living in areas of high deprivation and who are young mothers.

The evidence concerning the effectiveness of peer support is equivocal although both National Institute for Health and Care Excellence guidance and World Health Organisation are strong advocates of the approach, especially to reach households residing in low index of multiple deprivation geographies.

Looking at the evidence of what support to provide for breastfeeding, mothers report the support provided by a peer supporter is preferred to that of a professional. Mothers, report that they prefer to speak to someone who has had a similar experience as it helps them to build trust, as the peer supporters can understand their needs. In addition, the peer supporters can encourage hope that they will be able to breastfeed and support the provision of a community culture for breastfeeding.

The proposed intervention involves the commissioning of a service which offers:

- Post-natal breast-feeding support
- Targeted home visits with breast feeding support
- Facilitation and development of flexible and appropriate community feeding support groups and networks
- Telephone helpline,
- Virtual support options

The commission of this service fulfils part of the requirements for UNICEF UK Baby Friendly Initiative gold standards which Lancashire County Council maintains. It will align to best practice highlighted by UNICEF and Public Health England and contribute towards Lancashire's Gold re-accreditation and any subsequent re-accreditation.

The onus then for the authority is to simultaneously build upon this work and provide a supportive community culture, reaching out to work across the community to

influence the structural and organisational environment and policy environment in relation to breast feeding.

The Service will contribute towards public health priorities of Lancashire County Council by aligning with the vision and purpose of the Children's and Young People's Partnership Board and Best Start in Life Priority and Early Years Strategy.

The new service commencement date is anticipated to be from 1 April 2024.

**Procurement Title**

Provision of Complex Needs Supported Housing

**Procurement Option**

Above Threshold Open Tender

**New or Existing Provision**

Existing. Current contract(s) end date of 31/03/2024

**Estimated Contract Value and Funding Arrangements**

Estimated spend for Year 1: up to £1,128,500

Estimated maximum annual spend after Year 1 with an expected uplift mirroring annual uplift of Public Health Grant (estimated at 1.32% 2024/25 and 2% per annum thereafter): up to £1,131,000

Estimated indicative value over 8 years: up to £9,879,600

All costs are funded from the Public Health Grant.

Please note figures provided are projected for 2024/25 to provide an estimate of expected pricing for this Service.

**Contract Duration**

Initial period of four years with a right to extend the contract by any number of defined periods provided that the total contract period does not exceed eight years.

**Lotting**

Up to 8 services will be procured for people with complex needs in the following localities:

Lot 1: Lancaster

Lot 2: Wyre

Lot 3: Skelmersdale

Lot 4: Chorley

Lot 5: Burnley

Lot 6: Hyndburn

Lot 7: Preston

Lot 8: South Ribble

Bidders may bid for one, any number of, or all, lots.

**Evaluation**

Quality Criteria: 80%	Financial Criteria: 20%
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Of which Social Value will form 10% of the quality criteria and will focus on:

- Promote equity and fairness
- Promoting training and employment opportunities for the people of Lancashire

The lower Financial Criteria reflects the fact that a 'per lot' ceiling budget will be implemented during the tender process limiting to some degree the flexibility tenderers have around pricing.

**Contract Detail**

A person with 'complex needs' is someone with two or more needs which typically interact with and exacerbate one another affecting their physical, mental, social or financial wellbeing. An estimated 60,000 people across England experience at least two of the following: homelessness, reoffending, problematic substance misuse and mental ill health.

The intended target group require a range of support needs including mental health, substance misuse, a history of offending behaviour, other diagnosed and undiagnosed conditions and/or challenging behaviours. The target population includes many who are often found at the margins of society; who experience repeat homelessness; rough sleeping and those who find it difficult to secure and maintain independent living because of the level of their compounded or complex needs. The Service will be expected to deliver support effectively to individuals who are in crisis, present challenging behaviour issues and who may struggle to live within boundaries and engage in support.

Staff will work with residents to help them identify their own strengths and goals, learn new skills, gain knowledge and increase self-awareness. This conditional support enables complex and entrenched behaviours to be addressed, with a view to leading stable independent lives.

The success of the Service will be judged by the extent to which it meaningfully engages with service users; The Service will directly address underlying issues and develop personal capacity and recovery capital.

As part of their tender submission, it will be the provider's responsibility to source all accommodation and ensure this accommodation meets with minimum and maximum requirements stated.

New contracts would be procured to commence 1 April 2024.

**Procurement Title**

Children and Young People Community Substance Use Treatment Service

**Procurement Option**

Above Threshold Open Tender

**New or Existing Provision**

Existing – current contract end date 31/04/2024

**Estimated Contract Value and Funding Arrangements**

Estimated spend for Year 1: up to £1,300,000

Estimated maximum annual spend after Year 1 with an expected uplift mirroring annual uplift of Public Health Grant (estimated at 1.32% in 2024/25 and 2% per annum thereafter): up to £1,554,000

Estimated indicative value over 7 years: up to £9,857,860

All costs are funded from the Public Health Grant.

Please note figures provided are projected for 2024/25 to provide an estimate of expected pricing for this Service.

**Contract Duration**

Initial period of three years with a right to extend the contract by any number of defined periods provided that the total contract period does not exceed seven years.

**Lotting**

The services will be offered as a single countywide contract through a single lot. This will support equitable and consistent service provision across the county.

**Evaluation**

Quality Criteria 80%	Financial Criteria 20%
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Of which Social Value will form 10% of the quality criteria and will focus on:

- Promote training and employment opportunities for the people of Lancashire.
- Raise the living standards of local residents.
- Promote equity and fairness.

The lower Financial Criteria reflects the fact that a ceiling budget will be implemented during the tender process limiting to some degree the flexibility tenderers have around pricing.

**Contract Detail**

The Children and Young People's substance use treatment service is due for recommission. The service supports children and young people up until the age of 25 by delivering prevention orientated, outcome focussed, high quality and person-centred services for young people across Lancashire, who may be at risk of, or are currently experiencing problematic substance use. This includes offering the service user a formal assessment, psychosocial interventions, pharmacological interventions to help them reduce/eliminate their substance use. The service will deliver integrated drug and alcohol support.

Other key aims of the service include:

- Deliver services in a range of settings in partnership with other agencies to improve routes into recovery, working to the notion of 'no wrong door'.
- Ensure that pathways are available to cover both abstinence and non-abstinence based treatment journeys. All interventions will be underpinned by harm reduction.
- Identify and proactively engage with vulnerable children and young people to effectively assess and work towards reduction (or removal) of risks and vulnerabilities.
- To support children, young people and families to prevent self harm and suicide by working collaboratively with other key stakeholders and organisations.
- To address the complex and often multiple needs, including those of substance use, of the child or young person, and to enable reintegration and inclusion of the child or young person into his family, community and school, training or work and to work collaboratively with other agencies as appropriate to support the through care and resettlement of young people engaged in the criminal justice system.
- The service will change behaviour and improve health and deliver positive outcomes for individuals, families, communities in Lancashire County Council.

In Lancashire between 2021-2022, 517 children and young people received substance use treatment support from the current provider. Children and young people in Lancashire also experience a wide range of vulnerabilities. For instance, compared to the England average between 2021-2022, 50% more under 18s in substance use treatment in Lancashire, have a co-occurring mental health condition, are living in care, have been affected by domestic abuse or have been sexually exploited.

**Statutory Obligations in relation to this commission:**

- The provision of a comprehensive community substance use treatment and recovery system is mandated under the public health grant given to local authorities.
- Statutory service delivery in line with the conditions of Public Health Grant allocation in respect of substance misuse (section 31(4) of the Local Government Act 2003).
- The duty to improve public health and address inequalities (steps considered appropriate for improving the health of the people in its area) (Health & Social Care Act 2012, s.12).
- Deliver drug and alcohol treatment as a statutory requirement under the Crime and Disorder Act 1998 (un-repealed) in accordance with the Council's Constitution.

The new service commencement date is anticipated to be from 1 April 2024.

**Procurement Title**

0-19 years Public Health Nursing Service

**Procurement Option**

Above Threshold Open Tender

**New or Existing Provision**

This is an existing service with a contract end date of 31 March 2024.

**Estimated Contract Value and Funding Arrangements**

Estimated spend for Year 1: up to £23,800,000

Estimated maximum annual spend after Year 1 with an expected uplift mirroring annual uplift of Public Health Grant (estimated at 2% per annum): up to £27,339,000

Estimated indicative value over 8 years: up to £204,275,000

All costs are funded from the Public Health Grant.

The contract will operate on the basis of an open book costing model.

Please note figures provided are projected from finance for 2024/25 to provide an estimate of expected pricing for this Service.

**Contract Duration**

Initial period of five years with a right to extend the contract for up to 36-months beyond the initial term by any number of defined periods as long as the total contract term does not exceed eight years.

The contract duration reflects the high cost and effort involved to implement the contract in the event a new provider is appointed through a competitive exercise. The contract duration recommended provides a greater degree of stability for the successful provider to commit to and deliver their service proposal.

**Lotting**

Delivery of the 0-19 Public Health Nursing Service will be offered as a single countywide contract through a single lot. Service provision will be equitable and consistent across the county. The provider awarded the contract will be permitted to sub-contract the services or operate as a consortium. There is a clear focus within the specification for the provider to develop seamless pathways and collaborate with Lancashire County Council services, including the Early Help offer, and safeguarding teams; together with NHS services for children and families and the Voluntary, Community & Faith Sector.

**Evaluation**

Quality Criteria 80%	Financial Criteria 20%
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The lower Financial Criteria reflects the fact that a ceiling figure will be implemented during the tender process limiting to some degree the flexibility tenderers have around pricing.

Of which Social Value will form 10% of the quality criteria and will focus on:

- Promoting training and employment opportunities for the people of Lancashire
- Raising the living standard of local residents



## **Contract Detail**

The 0 to 19 (up to 25 for children with special educational needs and disabilities) Public Health Nursing Service in Lancashire is essentially the universal Health Visiting and School Nursing offer. Health visitors support families from the antenatal period up to school entry. The service is delivered in a range of settings including families' own homes, local community or primary care settings. School nurses offer year-round support for children and young people both in and out of school settings. The service delivers the national Healthy Child Programme requirement - core statutory / mandated functions.

The Service provides leadership, co-ordination and delivery of the Healthy Child Programme in Lancashire - the early intervention and prevention public health programme that lies at the heart of the universal service at a crucial stage of life. It is led and delivered by a Specialist Community Public Health Nursing workforce, who work in partnership with other services; health visitors leading the 0-5 years element of the healthy Child Programme and school nurses leading the 5-19 years (up to 25 for children with special educational needs and disabilities) element.

The 0-19 years Public Health Service universal reach provides an invaluable opportunity to identify families that are in need of additional support and children who are at risk of poor outcomes at the earliest possible stage.

The Healthy Child Programme sets out the good practice framework and recommends how health, education and other partners working together across a range of settings can significantly enhance a child's or young person's life chances.

As an essential part of the children's services 'system', the Provider will make a major contribution to improving health and wellbeing outcomes for babies, children, young people and their families across Lancashire, identifying additional needs early, building resilience and reducing health inequalities by providing effective universal and targeted interventions.

The Provider will also contribute to Lancashire strategic outcomes for children as follows:

- All children and young people have a safe childhood.
- Children and young people enjoy the best start in life and are ready for school with good health and emotional wellbeing.
- Raising the aspirations of children and young people in Lancashire.
- Young people access good quality education, training, and local employment
- Achieve the best possible outcomes for children and young people with special educational needs and disabilities.

The Service Model will:

- Deliver five mandated universal health checks.
- Address service enhancements, with additional contact points where appropriate, as highlighted within our service review and recent national guidance.

- Deliver core statutory functions such as the National Child Measurement Programme.
- Deliver a universal framework of health and wellbeing needs assessment reviews for the school aged population.
- Deliver targeted post 16 health and wellbeing reviews for young people who are transitioning to adult services.
- Focus on a whole family approach to Public Health nursing that is personalised to individual families.
- Use an integrated approach from pregnancy, early years to school age children.
- Ensure safeguarding and promoting the welfare of children is embedded within the model.
- Ensure better integration with the Authority's Children and Family Wellbeing services and other relevant services creating clear pathways and effectively targeting and making services more accessible to meet the needs of children, young people and their families.
- Ensure a universal prevention offer and targeted support which is fit for purpose and will make a difference to the health and wellbeing of children and young people.
- Encourage community empowerment and working with the Voluntary, Community and Faith Sector.

The new Contract will commence on 1 April 2024.

**Procurement Title**

Boost (5) Business Support Programme

**Procurement Option**

Above Threshold Open Tender

**New or Existing Provision**

Existing provision. The current contracts expire on 30/09/2023, however service delivery is expected to end on 30/06/2023, with the remainder of the term being for reporting of outputs and completing of required documentation.

**Estimated Contract Value and Funding Arrangements**

The contract value to be tendered is £1.64m per annum with an initial term contract value of £2.875m.

The cost of the contracts will consist of approximately:

1. Boost Gateway & Business Advice Service £600,000
2. Flying Start £800,000
3. Growth Catalyst £950,000
4. Scale to Thrive £275,000
5. Central Marketing £250,000

There is an extension option to be included within the contract as outlined below, which would give a potential total contract value of £4.93m.

Joint funding is to be provided by the UK Shared Prosperity Fund via 10 Lancashire District councils and matched by the county council revenue contribution.

**Contract Duration**

The contract will be let for an initial period of 21 months. There will be an option to extend the contract beyond the initial term to a maximum of a further 15 months, subject to additional funding.

**Lotting**

Delivery of the BOOST 5 programme has been separated into 5 distinct contract areas which will be the below lots within the tender:

1. Boost Gateway & Business Advice Service (lot 1)
2. Flying Start (lot 2)
3. Growth Catalyst (lot 3)
4. Scale to Thrive (lot 4)
5. Central Marketing (lot 5)

**Evaluation**

Quality Criteria 80%	Financial Criteria 20%
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The quality criteria will include a range of method statement questions covering innovative service delivery, engagement strategy and stakeholder interaction. The price element is expected to be based on monthly activity payment with a unit price per KPI/output.

Details of evaluation criteria will be mapped to ensure that we are encouraging competitiveness and are able to achieve value for money services.

Within the quality criteria social value will be awarded a 10% weighting. Procurement and the service area will work to develop meaningful social value criteria and a suitable question to ensure the contract is able to deliver outputs. The use of social value KPIs will also be explored throughout the contract development.

### **Contract Detail**

Boost is Lancashire's Business Growth Hub, one of 38 Growth Hubs in the UK. Boost is led by Lancashire County Council and the Lancashire LEP. It has supported over 8,000 businesses, helped create over 3,000 jobs while adding over £100m to the economy since 2013.

As a Growth Hub, Boost's mission is to work in partnership with ambitious Lancashire businesses to help them realise their growth potential, create jobs and boost the economy.

We do this by:

Bringing together and simplifying the local, regional and national support landscape, helping people in business find the right business support at the right time from the right providers.

- Providing a range of funded business support programmes delivered by highly skilled experts.
- Connecting Lancashire's business community and creating a catalyst for rewarding, purposeful and productive relationships.
- Working collaboratively across the private and public sectors to help businesses

Boost has delivered around £2.5m worth of business support activity each year, supported by grant from the European Regional Development Fund (ERDF) (60%), Lancashire County Council funding (40%) and variable grants from the Department for Business and Trade (formerly Business Energy and Industrial Strategy). Services have been delivered by a range of partners through a series of procured contracts and service level agreements.

The original Boost programme was established in 2013 and renewed in 2016 (Boost 2), 2019 (Boost 3) and 2021 (Boost 4) using the experience of the previous programmes to refine and improve the services provided. Boost 4 programme is the final iteration of Boost part funded by European Regional Development Fund.

Boost 5 will be part funded via government UK Shared Prosperity Fund monies from 10 Lancashire districts (Burnley, Blackburn, Chorley, Fylde, Hyndburn, Pendle, Preston, South Ribble, Wyre, West Lancashire) directly supporting UK Shared Prosperity Fund Investment Priority 'Supporting Local business' under interventions:

- E23: Strengthening local entrepreneurial ecosystems, and supporting businesses at all stages of their development to start, sustain, grow and innovate, including through local networks.
- E24: Funding for new and improvements to existing training hubs, business support offers, 'incubators' and 'accelerators' for local enterprise (including social enterprise) which can support entrepreneurs and start-ups through the early stages of development and growth by offering a combination of services including account management, advice, resources, training, coaching, mentorship and access to workspace.

Lancashire County Council will provide at least 40% match funding of approx. £1.2m with an additional £150,000 of Department of Business and Trade funding in 2023/24.

The new delivery model for Boost will build on the success already achieved and is based on a close examination of the existing programme and in particular those elements that require development. There will be a total of 5 contracts in the Boost 5 programme:

1. Boost Gateway & Business Advice Service (1)
2. Flying Start (2)
3. Growth Catalyst (3)
4. Scale to Thrive (4)
5. Central Marketing (5)

The full value of the Boost 5 Contracts to be delivered for 2023-25 (September 2023 to June 2025) is £2,875,000.